

Corporate Profile



PUMP INDUSTRY AUSTRALIA

Pump Industry Australia is a “not for profit” Association representing the interests for its members who participate in our Industry. From its early roots in 1963, when the Australian Pump Manufacturers Association was formed, the organisation has consistently adjusted its activities to take into account the changing nature of the Global pump market and its impact in Australia. In the 1990’s, there was a significant rationalisation in Australia through mergers and acquisitions. This resulted in a change of name from APMA to Pump Industry Australia and now our membership ranges from Multinational companies, who are “full-liners” in the Industry, through to small independent businesses who specialise in providing products and services for niche markets. We also encourage suppliers of ancillary equipment to join our ranks as Associate Members to benefit from networking opportunities.

Our vision is for PIA to play a leadership role in the growth of the Australian Pump Industry.

PIA is committed to supporting Australian pumping equipment businesses with professional and focussed services that promote our members capability to perform at the highest level. We engage with Government & Private customers, consultants and contractors to create confidence in the Industry, since pumping equipment continues to have a vital role to play in Australia’s development.

TYPICAL PIA ACTIVITIES

Obviously, it is important for PIA to be in touch with its membership throughout the Country, because we are a National body. The Council is charged with the responsibility of preparing an Annual Business Plan, which is approved by the membership at the AGM and provides direction for our operations. In addition, our Secretary does conduct member surveys via the PIA website, to ensure that members have the opportunity to comment in matters of concern/interest that may require action by the Association. However, it is the opportunities we provide for meeting face-to-face with Industry stakeholders that is a priority. For those unable to attend, our Newsletter and website keep you informed.

1. GENERAL MEETINGS

In recent years, the Council has made a genuine effort to organise General Meetings in all States on a rotation basis. Since 2009, we have held General meetings in Adelaide, Sydney, Brisbane and Melbourne. It is our aim to continue this policy and General meetings in 2011 are planned for Perth and Brisbane. These meetings usually provide opportunities for Member companies to host the event and provide them with a forum to showcase their capabilities to members and guests attending the meetings. Council usually seek to attract a guest speaker to provide some variety to the program and this has proved very successful on previous occasions.



General Meeting at Grundfos in Adelaide – August 2009





2. TRADE ALLIANCES AND NETWORKING

Our Council is keenly aware of the value of networking with Government Departments, Industry Groups and other organisations, who can influence outcomes in the business activities of our Members. As a result we continue to forge links that provide us with an opportunity to express a view on decisions being made on Government legislation, on engineering standards, industry codes of practice etc.

- Our work with Industry Capability Network and Enterprise Australia is designed to assist individual companies prepare themselves with the skills and capacity to tender for major project work.
- Our representation on Standards Australia sub-committees involving pump standards helps to ensure our members' interests are protected. Most recently PIA has sponsored the drafting of an Australian Technical Specification for small pumps used on rainwater, in an effort to achieve a level playing-field for the supply of equipment into the domestic rainwater market.
- PIA is contributing to a workgroup within Australian Air-conditioning & Mechanical Contractors Association (AMCA), so that a BIM-MEP model and pump specification can be developed aimed at simplifying the design & installation of pumping equipment in major construction projects.
- We have received an invitation from the British Pump Manufacturers Association (BPMA) to engage in technical cooperation and exchange of information at an International level
- As opportunities arise, PIA will also take space in major Industry shows and offer opportunities to some of our smaller members to take part in a subsidized stand. In 2011, we are participating in OzWater and we will work with the Australian Water Association to expand our cooperation.
- We are in regular contact with ABS to obtain Import & Export statistics on the pump classification that are of specific interest to our members and we produce reports and analysis on trends in the Industry over time. Again, in 2011, we are conducting a major Industry survey on-line in an effort to better understand the structure of our Industry and the level of employment that it generates, so that we can speak with more authority on behalf of our members.

3. SEMINARS AND TRAINING PROGRAMS

To assist members keep abreast of the developments in the Industry and the potential impacts of changes in Government policies and legislation, PIA hold regular seminars to allow guest speakers the opportunity to provide information on new initiatives and the likely impact on the Pump Industry. Through our trade associations with Sustainability Victoria, Industry Capability Network, AMCA and AIG, we have been able to provide companies with vital information about changes in legislation, which might have an impact on the businesses of our members. We issue regular Bulletins on these developments so that our members can review their own strategies and develop appropriate responses.

In the past two years PIA has organised Fire-pump workshops in Melbourne and Sydney in our effort to achieve conformance improvements in AS 2941. We also held an Energy Efficiency seminar in Melbourne to encourage open discussion of the ways in which pumping efficiency can save CO2 emissions for major pump users.



Melbourne Seminar



Sydney Seminar

4. AGM & DINNER

The highlight of the PIA social calendar is our Annual Dinner in November each year, which immediately follows the AGM. While this is traditionally held in Melbourne, we are very fortunate to attract members from Interstate to participate and we usually have a very enjoyable evening.

*Annual Dinner 2010 at
Bruce County Hotel*



MEMBERSHIP INFORMATION MEMBERSHIP CLASSIFICATIONS

- 1) **Full membership** is open to Australian companies who are manufacturers of pumps or pumping equipment or to companies importing and/or distributing pumping equipment or any other company that is usually engaged in the industry in a supply or service capacity.
 - **Over 100 employees – A membership** (Membership fee - \$1200 +GST)
 - **26 to 100 employees – B membership** (Membership fee - \$600 +GST)
 - **11 to 25 employees – C membership** (Membership fee - \$300 +GST)
 - **10 employees or less – D membership** (Membership fee - \$150 +GST)
- (2) **Associate membership** is open to companies that are major ancillary equipment suppliers to the pumping industry, or any other company that takes a strong interest in the Association activities for the purposes of networking with full members. (Membership fee - \$250 +GST)
- (3) **Individual membership** is open to persons who are associated with and have an interest in the pumping industry. (Membership fee - \$80 +GST)
- (4) **Life Membership** is available to individuals who are retired from full time employment and who have served the PIA or its predecessor the APMA so as to make a significant contribution to the Association and the industry. Appointment to Life Membership shall be made by Council at a Council meeting and confirmed at an Annual General Meeting.

Membership of PIA has additional benefits of special discounts on PIA publications, which include the PIA Technical Handbook and the PIA Pipe Friction Handbook. These publications are well regarded by both Engineering Consultants and Educators who seek to train the next generation of Pump Engineers.

CURRENT MEMBERSHIP

The logos of our current members are shown below. Why not add your own company to this impressive list by applying to join PUMP INDUSTRY AUSTRALIA?

Applications can be made by contacting the PIA Secretary on pumpsaustralia@bigpond.com or by downloading a form from our website www.pumps.asn.au



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